

MARCH 2019 PAR-TICULARS

From The President:

Hello Again ~

Winter is coming to an end (I hope) and if you're like me you're looking forward to spring. If history holds true we'll be back on the course 6-8 weeks.

If you've been away for the last few months you probably haven't seen the transformation of our clubhouse. We undertook this project with the intent of repairing the structural integrity of the building. This is to be expected in a building that is 30+ years old. However, when actually digging in we discovered additional needs that we addressed. Due to the scope of the project, we opted to close the facility for 30 days to include some cosmetic changes to the facility. Let me give you the short version of what went into these decisions by the Board. While golf membership remains steady it is not growing back to historical levels. In order to maintain the superior quality of the golf experience, with the current membership levels and maintain reasonable dues we need to rely on additional revenue sources. The major source of that income is the restaurant. That was the impetus for updating the decor within the clubhouse in hopes of continuing and growing the positive cash flow it provides. Another incremental source of revenue would be events such as but not limited to weddings, meetings and large functions. One of our goals we have is to add events. Hypothetically for every incremental event we host it's as if we added 2-5 new members. This allows us to continue to provide our members with one of the best courses in Vermont. Lastly, for those that have been in and seen the new look we aren't done yet. We will be putting back on the walls pictures, paintings, plaques and other reminders of what makes us who we are. The delay has been making sure it's done in a way that enhances the work we have done already. With a diverse membership comes diverse opinions and we are working to find the balance to meet the needs of our members.

In closing it's with great sadness we had to say goodbye to 2 great friends recently. Chuck McCullough and Jason Smith.

Chuck was a longtime member and active in all aspects of the RCC experience. I have great memories of playing in many events with Chuck, Dick Davis and Billy Andrews.

Jason was a past President and also very active in all aspects of the RCC experience. Although work took Jason away from the club recently he always remained a part of RCC.

Respectfully,
Robert Kennedy
Board President

**Minutes of Board of Governors Meeting
Rutland Country Club, Inc.
December 11, 2018**

Present: Bob Kennedy, President, Steve Wilk, Vice President, Buddy Miles, Brian Godnick, Ernie Bove, Vic Shappy, Dale Laval, Ron Cioffi, and Kim Meisinger.

Others present: Rod McPhee, Legal Counsel, Kevin Markowski, Treasurer, Karl Larson, Superintendent, Becky Stevens, Office Manager, and Bob Wetherby, Secretary

Meeting was called to order by President Bob Kennedy at 5:03pm.

Minutes of the October 23, 2018 Meeting were submitted for approval.

Moved by Dale Laval and 2nd by Buddy Miles to approve the Meeting Minutes. All Members present voted in the affirmative.

Treasurer's Report – Report will be at end of meeting to go over the 2019 Budget.

Café Committee Report - Report made by Brian Godnick. We have three bids for the work to be done in the Bar and Kitchen area. These will be opened when we get to New Business. The Café will close on January 2, 2019 and reopen on January 25, 2019 to complete the work in the Bar and Kitchen area.

Finance Committee Report – Report made by Dale Laval. Went through the financials for October, November, and the projected December numbers. There was much discussion about this.

The Committee recommends that we limit the number of greens fees the Board Members receive each year. There was much discussion about this. Without a motion, this was tabled to a later meeting.

Membership/Advertising Report – No Report.

Greens Committee Report – Report made Karl Larson. Fertilizer and pesticides have been ordered and have arrived. There was a question if 3 bids were obtained. Karl said they had not as the pricing is all the same. Rod McPhee asked if Karl had signed a purchase order as it can only be signed by President Bob Kennedy. Bob Kennedy told Karl and Steve that the Policy on getting 3 bids for any purchase over \$5,000.00 needs to be followed. There are people coming back from vacation in December and they may be looking for pay increases. This will be brought up in Executive Session.

Building/Long Term Planning Committee Report – No Report.

Pro/Cart Committee Report – No Report.

Tournament/Handicap Committee – Report made by Vic Shappy. The Committee is working on the 2019 Calendar. They will have the Calendar done by the next Board Meeting.

Moved by Buddy Miles and 2nd by Dale Laval to accept the Committee Reports. All Members present voted in the affirmative.

Old Business – None.

New Business – The furnace has stopped working, Bernie Webster got it working by putting in a used blower.

The bids for the Bar and Kitchen work were opened. Holmquist Building and Remodeling, Prescott Tower Service and VMS Construction submitted bids. VMS Construction won the bids.

Moved by Brian Godnick and 2nd by Steve Wilk to award the job to the Bar and Kitchen to VMS Construction after providing Proof of Insurance and Workman's Compensation Insurance adequate to the satisfaction of Legal Counsel. Vic Shappy and Kim Meisinger recused themselves from voting. All other Members voted in the affirmative.

It was also discussed that we will need new bar stools. There was much discussion about financing the Kitchen and Bar work and the new stools.

Moved by Ernie Bove and 2nd by Steve Wilk to finance up to \$80,000.00 to do the work on the Kitchen and Bar area and to purchase new stools. All Members present voted in the affirmative.

There was a question brought up about VELCO's proposal to put in an access road on our property. We will put together a Committee to see what we can do with the property above our golf course. Steve Wilk will chair this Committee. Bruce Bentley and Frank Urso will be asked to be on this Committee.

Becky Steven's brought up the Buz. This will be the new company for our New Accounting System and POS System. Changing to this New company was done via an e-mail vote and passed by an 8 to 0 vote by the Board.

The Buzz would like to do a new Web Page. Becky will send out a sample of some of the Web Pages they have done for the Board to look at.

The Budget was discussed in much detail. There were still a few items that need to be worked out.

Moved by Vic Shappy and 2nd by Buddy Miles to have Kevin Markowski make the changes to the Budget and e-mail it to all Board Members tomorrow morning and it will be voted on by e-mail.

The Board was asked about the possibility of selling rip tickets at the Bar.

Moved by Brian Godnick and 2nd by Kim Meisinger to not sell rip tickets at the Bar. All Members present voted in the affirmative.

Moved by Ron Cioffi and 2nd by Vic Shappy to go into Executive Session at 6:20pm. All Members present voted in the affirmative.

Moved by Kim Meisinger and 2nd by Buddy Miles to come out of Executive Session at 6:38pm. All Members present voted in the affirmative.

Moved by Vic Shappy and 2nd by Brian Godnick to adjourn at 6:39pm. All Members present voted in the affirmative.

Respectfully submitted,

Bob Wetherby
Secretary

MEMBERSHIP NOTICE

***All Stockholders are invited to
The Rutland Country Club
Annual Meeting***

***Saturday, April 6th
At 10:00am
In Clubhouse***

***Annual packets have been mailed out to stockholders
Additional copies available in office***



***Baxter's will be serving Easter Brunch!
Sunday April 21st***

Seatings at 11:00, 12:00 and 1:00

***\$28.00 per person Plus tax & tip
Kids 12 and under \$16.00 Plus tax & tip***

***Make Your Reservations by calling
773-9153!!***

Baxter's March Update

Spring is coming!! It won't be long before we are in full swing again here at Baxter's Restaurant. We are looking forward to another great season.

We will keep our "Winter Hours" for month of March

Tuesday - Saturday

Lunch and Dinner 11:00am – Close

Sundays and Mondays - Closed

Daily lunch and dinner specials!

Our "Summer Hours" will begin in April depending on the weather!

***Since St. Patrick's falls on a Sunday...
Baxter's will be serving lunch and dinner specials
For St. Patrick's Day – March 16th!!!***



From the Business Office:

We have been busy the last couple of months with implementing our new computer and phone systems! The new phone system will allow you to be directly connected to your desired area without needing to be transferred. By dialing any of the direct lines into the Club, you will just need to press #4 for the office, #2 for Baxter's, #5 for Maintenance or #3 for the Pro Shop (when they open).

You have now seen the new monthly statements. We hope these will be easier to understand than in the past. The Dues and House will no longer be separated on the statements. The balance due will contain the entire prior month's charges and dues installment. Please check your statements and let us know if you have any questions.

We no longer will be charging the 3% processing fee to those wishing to use credit cards as your monthly payments. If you would like us to add you to our automatic monthly list for credit cards OR for direct withdrawal from checking account, please let us know.

The website is the next change happening. Please be patient while we get the new website up and running. Once we have transferred all the information and have it set up properly, we will let you all know how to log in. Hopefully this will be up and running this month.

We would like to "highlight" our **Premium Membership** this month!! This is for all membership levels. For an additional \$1250 (plus tax) you will have the following **PERKS**:

- Carts are included (for yourself)
- Bag Room Storage
- Includes 6 guest greens fees
- Includes \$300 Café Minimum

For those members who use a cart for most rounds, this is definitely something you may want to consider. Individual cart costs are \$10 for 9 holes and \$20 for 18 holes.

If you are unsure about joining for 2019 we ask that you please contact the office by mid-April to discuss your options. If you have been paying your monthly dues installments – after April 14th you would only receive a percentage back for a refund. So please contact us if you have any questions.

We are continuing to work on building our membership at RCC. Word of Mouth is always the most efficient and cost effective way to do this and with our member's help we hope to see an increase for the 2019 season!! We are still offering to anyone who brings in a New Member a \$50 Gift Card! Any friends or family who may be interested in joining the club? Just have them contact us in the office for membership information!

***REFER A NEW MEMBER TO
RUTLAND COUNTRY CLUB
AND EARN A
\$50 GIFT CARD!!!***

***TELL YOUR FRIENDS!
TELL YOUR FAMILY!!***

***LET THEM KNOW
WHAT A GREAT EXPERIENCE
RCC IS!***

Rutland Country Club

Member Benefits

- **Reciprocal Agreements available:** Rutland has reciprocal agreements with local courses and one in Florida. Information available in Pro Shop - all tee times must be set up through Rutland Country Club Pro Shop.
- No initiation fees
- Unlimited rounds of golf
- Member Social Functions
- Club Tournaments- information on non-club tournaments
- Tee times can be reserved online or by calling Pro Shop
- Discounted guest fees
- Discounted Carts can be prepaid: 25 for \$425 or 50 for \$850
- Member charging privileges
- Convenient payment plans, monthly or yearly, ACH or Credit cards
- Lockers available -you will need your own lock
- Bag Storage available
- Discounts at the Pro Shop
- Golf lessons available
- Junior Programs
- Banquet Room Rental Fees waived for members
- Spending in the café is tracked for the year:

If you spend between :	0-\$3,000	0% discount
	\$3,001 - \$8,000	5% discount
	\$8,001 - \$13,000	7% discount
	\$13,001 and more	10% discount

On a yearly basis, if you qualified for one of the above spending categories, in January of the following year you will receive a notice as to the amount being credited to your account. This amount will be credited to your dues account for the current golf season, not to exceed the dues for the new year. The credit applies strictly towards dues. In order to qualify for this, your account **MUST** be paid by cash or check. Payments by credit cards **DO NOT** qualify for the discount.

Outside tournaments do not qualify for this.

This is subject to change and will be reviewed by the Board of Governors yearly. Any questions, please contact the office at 773-7061.